

## Recommended 2023 Budget

	<b>2022 Amend #1 Approved 07/07/2022</b>	<b>2023 Budget Approved 11/10/2022</b>
<b>Carry Forward - Account 3900:</b>	1,443,399	647,147
<b>Revenue</b>		
<b>Assessments:</b>	0.0055	0.0055
<b>4005 · Assessments- Domestic</b>	3,710,641	3,710,641
<b>4010 - Assessments - Prior Period</b>	30,000	0
<b>4015 · Assessments - Imports</b>	1,190,533	1,309,586
<b>5005 - Refunds</b>	-600	-600
<b>Total Assessment Revenue</b>	<b>4,930,574</b>	<b>5,019,628</b>
<b>Other:</b>		
<b>4030 · Interest</b>	375	375
<b>4035 · Misc. Income (Penalties &amp; Interest)</b>	0	0
<b>5006 · Bad Debt</b>	-50,000	-50,000
<b>Total Other</b>	<b>-49,625</b>	<b>-49,625</b>
<b>Total Carry Forward and Revenue</b>	<b>6,324,348</b>	<b>5,617,150</b>
<b>Administrative</b>		
<b>Office Expenses</b>		
<b>5102 - Computer System</b>	1,000	1,000
<b>5106 · Equipment &amp; Supplies</b>	2,000	2,000
<b>5107 · Office Rent &amp; Storage</b>	22,000	32,400
<b>5108 · Telephone &amp; Internet</b>	2,000	2,000
<b>5109 - Printing</b>	1,000	1,000
<b>5110 · Postage/Shipping</b>	2,500	2,500
<b>5111 - Miscellaneous</b>	1,500	1,500
<b>Total Office Expense</b>	<b>32,000</b>	<b>42,400</b>
<b>Other Operational Expenses</b>		
<b>5131 - Insurance &amp; Bonds</b>	9,500	9,200
<b>5133 · Auto Allowance</b>	5,400	4,800
<b>5134 · Meeting Expense</b>	20,000	20,000
<b>5136 - Council/Committee Travel</b>	20,000	20,000
<b>5137 · Staff /Other Travel</b>	5,000	10,000
<b>Total Operational Expense</b>	<b>59,900</b>	<b>64,000</b>
<b>Payroll</b>		
<b>5151 · Administrative Wages</b>	143,000	167,000
<b>5152 - Workman's Comp</b>	1,500	1,500
<b>5154 · Comp. FICA</b>	7,750	10,300
<b>5155 · Payroll Expense</b>	850	1,000
<b>5156 · Comp Health Ins</b>	15,000	22,000
<b>5157 · Comp Medicare</b>	2,900	3,500
<b>5160 · Deferred Compensation</b>	7,700	7,400
<b>Total Payroll Expense</b>	<b>178,700</b>	<b>212,700</b>
<b>Total Administrative Expenditures</b>	<b>270,600</b>	<b>319,100</b>

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<b>USDA/Customs/Professional Services</b>		
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5192 - AMS Service User Fees	90,000	100,000
5193 - General Counsel User Fees	10,000	10,000
<b>Total USDA/Customs Expense</b>	<b>100,000</b>	<b>110,000</b>
<b>Professional Services</b>		
5162 - Audit	24,000	24,000
5172 - Accounting	13,200	13,200
5174 - Legal	5,000	5,000
5176 - Miscellaneous	2,000	2,000
5180 - Compliance Audit	50,000	50,000
<b>Total Professional Expense</b>	<b>94,200</b>	<b>94,200</b>
<b>Total USDA/Customs/Prof Expenditures</b>	<b>194,200</b>	<b>204,200</b>
<b>Research &amp; Info Program Elements</b>		
6005 - Mktg Research	24,800	18,000
6045 - Retail Promotion & Research	473,350	313,350
6060 - Foodservice - Schools	153,200	153,500
6061 - Foodservice - Promotion & Dev	748,500	860,000
6062 - Strategic Counsel	44,075	22,500
6063 - Industry Information	261,640	266,094
6075 - Consumer Public Relations	2,265,000	2,020,000
6078 - Nutrition Research	546,836	326,000
6080 - Nutrition Promotion	379,000	310,000
6083 - Food Safety/Production	102,500	100,000
6091 - Promo Related Staff Salaries	157,000	215,000
6093 - Crisis Management	10,000	10,000
6094 - Memberships	6,500	6,000
6096 - Promo Related Staff Expenses	40,000	40,000
<b>Total R&amp;I Program Expenditures</b>	<b>5,217,401</b>	<b>4,660,444</b>
<b>Total Expenditures</b>	<b>5,682,201</b>	<b>5,183,744</b>
<b>Reserve Fund</b>	400,000	400,000
<b>Total Investment</b>	<b>6,082,201</b>	<b>5,583,744</b>
<b>Contingency</b>	247,147	33,406
<b>Estimated Carrying to next year</b>	<b>642,147</b>	<b>433,406</b>