

## Recommended 2022 Budget

	2021 Amend #2 Approved 09/17/2021	2022 Budget Recommended 09/09/2021
<b>Carry Forward - Account 3900:</b>	1,534,214	1,194,002
<b>Assessments:</b>	0.0055	0.0055
<b>4005 · Assessments- Domestic</b>	3,963,463	4,042,744
<b>Exempt pounds value</b>	(288,898)	(317,788)
<b>4010 - Assessments - Prior Period</b>	50,000	0
<b>4015 · Assessments - Imports</b>	1,056,162	1,119,531
<b>5005 - Refunds</b>	600	600
<b>Total Assessments</b>	<b>5,069,035</b>	<b>5,211,675</b>
<b>4030 · Interest</b>	375	375
<b>4035 – Misc. Income (Penalties &amp; Interest)</b>	0	0
<b>5006 – Bad Debt</b>	50,000	50,000
<b>Total Revenue</b>	<b>5,019,410</b>	<b>5,162,050</b>
<b>Total Available Funds</b>	<b>6,553,624</b>	<b>6,356,052</b>
<b>Administrative</b>		
<b>Office Expenses</b>		
<b>5102 - Computer System</b>	1,000	1,000
<b>5106 · Equipment &amp; Supplies</b>	2,000	2,000
<b>5107 · Office Rent &amp; Storage</b>	30,000	22,000
<b>5108 · Telephone &amp; Internet</b>	2,000	2,000
<b>5109 - Printing</b>	1,000	1,000
<b>5110 · Postage/Shipping</b>	2,500	2,500
<b>5111 - Miscellaneous</b>	1,500	1,500
<b>Total Office Expense</b>	<b>40,000</b>	<b>32,000</b>
<b>Other Operational Expenses</b>		
<b>5131 - Insurance &amp; Bonds</b>	9,000	9,500
<b>5133 · Auto Allowance</b>	5,400	5,400
<b>5134 · Meeting Expense</b>	0	20,000
<b>5136 - Council/Committee Travel</b>	0	20,000
<b>5137 · Staff /Other Travel</b>	0	5,000
<b>Total Operational Expense</b>	<b>14,400</b>	<b>59,900</b>
<b>Payroll</b>		
<b>5151 · Administrative Wages</b>	123,000	143,000
<b>5152 - Workman's Comp</b>	1,000	1,500
<b>5154 · Comp. FICA</b>	6,000	7,750
<b>5155 · Payroll Expense</b>	850	850
<b>5156 · Comp Health Ins</b>	12,000	15,000
<b>5157 · Comp Medicare</b>	2,550	2,900
<b>5160 · Deferred Compensation</b>	5,600	7,700
<b>Total Payroll Expense</b>	<b>151,000</b>	<b>178,700</b>
<b>Total Administrative Expenditures</b>	<b>205,400</b>	<b>270,600</b>

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<b>USDA/Customs/Professional Services</b>		
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5192 - AMS Service User Fees	90,000	90,000
5193 - General Counsel User Fees	2,000	2,000
<b>Total USDA/Customs Expense</b>	<b>92,000</b>	<b>92,000</b>
<b>Professional Services</b>		
5162 - Audit	22,000	22,000
5172 - Accounting	9,200	13,200
5174 - Legal	5,000	5,000
5176 - Miscellaneous	2,000	2,000
5180 - Compliance Audit	50,000	50,000
<b>Total Professional Expense</b>	<b>88,200</b>	<b>92,200</b>
<b>Total USDA/Customs/Prof Expenditures</b>	<b>180,200</b>	<b>184,200</b>
<b>Research &amp; Info Program Elements</b>		
6005 - Mktg Research	74,800	29,800
6045 - Retail Promotion & Research	240,967	363,350
6060 - Foodservice - Schools	148,000	153,200
6061 - Foodservice - Promotion & Dev	658,500	703,500
6062 - Strategic Counsel	44,075	44,075
6063 - Industry Information	218,961	261,640
6075 - Consumer Public Relations	2,265,000	2,265,000
6078 - Nutrition Research	808,219	500,000
6080 - Nutrition Promotion	220,000	379,000
6083 - Food Safety/Production	100,000	100,000
6091 - Promo Related Staff Salaries	154,000	157,000
6093 - Crisis Management	10,000	10,000
6094 - Memberships	6,500	6,500
6096 - Promo Related Staff Expenses	25,000	40,000
<b>Total R&amp;I Program Expenditures</b>	<b>4,974,022</b>	<b>5,013,065</b>
<b>Total Expenditures</b>	<b>5,359,622</b>	<b>5,467,865</b>
<b>Reserve Fund</b>	400,000	400,000
<b>Total Investment</b>	<b>5,759,622</b>	<b>5,867,865</b>
Contingency	794,002	488,187
<b>Estimated Carrying to next year</b>	<b>1,194,002</b>	<b>888,187</b>