

## Recommended 2021 Budget

	2020 Amend #2 Approved 09/13/2020	2021 Budget Proposed 10/27/2020
Carry Forward – Account 3900:	820,309	1,296,228
Assessments:	0.0055	0.0055
4005 · Assessments- Domestic	3,793,763	3,793,763
Exempt pounds value	(198,579)	(198,579)
4010 – Assessments – Prior Period	50,000	0
4015 · Assessments – Imports	978,216	1,036,909
5005 – Refunds	600	600
<b>Total Assessments</b>	<b>4,821,379</b>	<b>4,830,071</b>
4030 · Interest	375	375
4035 – Misc. Income (Penalties & Interest)	0	0
5006 – Bad Debt	50,000	50,000
<b>Total Revenue</b>	<b>4,771,754</b>	<b>4,780,446</b>
<b>Total Available Funds</b>	<b>5,592,063</b>	<b>6,076,674</b>
Administrative		
Office Expenses		
5102 – Computer System	1,000	1,000
5106 · Equipment & Supplies	2,000	2,000
5107 · Office Rent & Storage	43,700	30,000
5108 · Telephone & Internet	2,000	2,000
5109 – Printing	1,000	1,000
5110 · Postage/Shipping	2,500	2,500
5111 – Miscellaneous	1,500	1,500
<b>Total Office Expense</b>	<b>53,700</b>	<b>40,000</b>
Other Operational Expenses		
5131 – Insurance & Bonds	5,300	5,500
5133 · Auto Allowance	5,400	5,400
5134 · Meeting Expense	12,500	10,000
5136 – Council/Committee Travel	13,500	10,000
5137 · Staff /Other Travel	10,000	5,000
<b>Total Operational Expense</b>	<b>47,700</b>	<b>35,900</b>
Payroll		
5151 · Administrative Wages	137,300	123,0100
5152 – Workman’s Comp	1,000	1,000
5154 · Comp. FICA	7,550	6,000
5155 · Payroll Expense	850	850
5156 · Comp Health Ins	14,700	12,000
5157 · Comp Medicare	2,850	2,550
5160 · Deferred Compensation	6,300	5,600
<b>Total Payroll Expense</b>	<b>170,550</b>	<b>151,000</b>
<b>Total Administrative Expenditures</b>	<b>271,950</b>	<b>226,900</b>

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<b>USDA/Customs/Professional Services</b>		
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5192 - AMS Service User Fees	90,000	90,000
5193 - General Counsel User Fees	2,000	2,000
<b>Total USDA/Customs Expense</b>	<b>92,000</b>	<b>92,000</b>
<b>Professional Services</b>		
5162 - Audit	22,000	22,000
5172 - Accounting	4,200	4,200
5174 - Legal	5,000	5,000
5176 - Miscellaneous	2,000	2,000
5180 - Compliance Audit	10,000	50,000
<b>Total Professional Expense</b>	<b>43,200</b>	<b>83,200</b>
<b>Total USDA/Customs/Prof Expenditures</b>	<b>135,200</b>	<b>175,200</b>
<b>Research &amp; Info Program Elements</b>		
6005 - Mktg Research	25,950	74,800
6045 - Retail Promotion & Research	342,189	240,967
6060 - Foodservice - Schools	148,500	148,000
6061 - Foodservice - Promotion & Dev	641,000	808,500
6062 - Strategic Counsel	44,075	44,075
6063 - Industry Information	218,105	218,961
6075 - Consumer Public Relations	1,390,000	2,065,000
6078 - Nutrition Research	546,366	808,219
6080 - Nutrition Promotion	217,000	220,000
6083 - Food Safety/Production	100,000	100,000
6091 - Promo Related Staff Salaries	174,000	154,000
6093 - Crisis Management	10,000	10,000
6094 - Memberships	6,500	6,500
6096 - Promo Related Staff Expenses	25,000	25,000
<b>Total R&amp;I Program Expenditures</b>	<b>3,888,685</b>	<b>4,924,022</b>
<b>Total Expenditures</b>	<b>4,295,835</b>	<b>5,326,122</b>
<b>Reserve Fund</b>	<b>400,000</b>	<b>400,000</b>
<b>Total Investment</b>	<b>4,695,835</b>	<b>5,726,122</b>
<b>Contingency</b>	<b>896,228</b>	<b>350,552</b>
<b>Estimated Carrying to next year</b>	<b>1,296,228</b>	<b>750,552</b>