

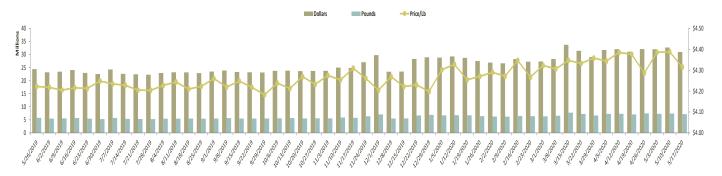
Mushroom Council

Fresh Mushroom Tracker Highlights

Data through 05/17/2020

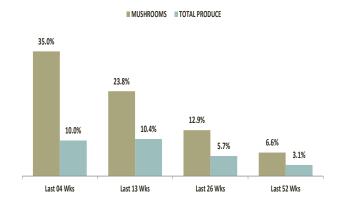
Total U.S.

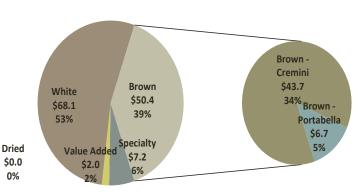
Mushroom Sales & Price by Week



\$ Sales % Chg. vs. Total Produce

L4-wk \$ Share by Variety (in Millions)





L4-wk Average Price per Pound

24 WK/Werage Fried per Found

| | TOTAL MUSHROOMS | WHITE | BROWN | CREMINI | PORTABELLA | DRIED | SPECIALTY | VALUE ADDED |
|---------------|-----------------|--------|--------|---------|------------|---------|-----------|-------------|
| Avg. Price/Lb | \$4.34 | \$3.88 | \$4.70 | \$4.51 | \$6.49 | \$24.84 | \$10.89 | \$4.15 |
| % Chg vs. PY | +3.6% | +3.8% | +3.7% | +4.2% | +5.2% | +8.4% | +5.8% | -14.3% |

Whole/Sliced

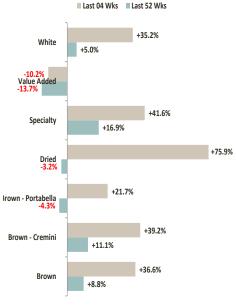
WHOLE \$69.0 MM 54%

SLICED \$58.7 MM 46%

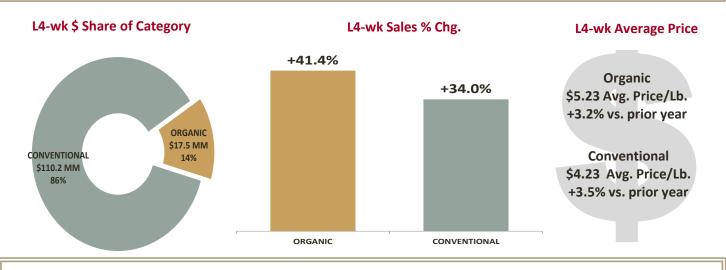
IRI/FreshLook Data through 05/17/2020



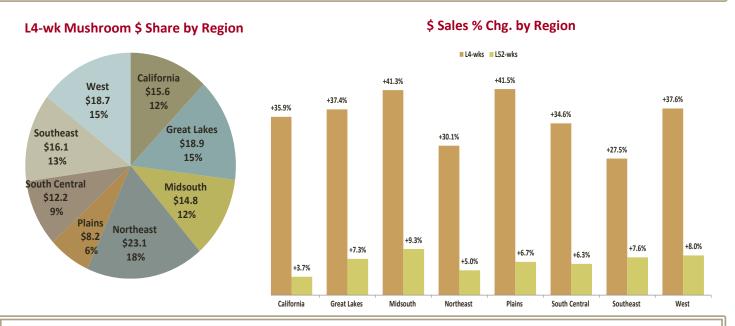
\$ Sales % Chg. by Segment



ORGANIC/CONVENTIONAL



Regions



L4-wk - Top 5 / Bottom 5 Markets (based on Dollar Growth Rate)

| TOP 5 | | | | | | | |
|-------|------------------|-----------------------|--------------|--|--|--|--|
| | Market | Retail Dollars | % Chg vs. PY | | | | |
| 1 | Portland | \$2,263,612 | +56.6% | | | | |
| 2 | Richmond/Norfolk | \$1,228,308 | +51.2% | | | | |
| 3 | Boise | \$380,750 | +50.2% | | | | |
| 4 | Los Angeles | \$6,126,881 | +47.4% | | | | |
| 5 | Chicago | \$3,340,148 | +44.7% | | | | |

| BOTTOM 5 | | | | | | |
|----------|----------------------|-----------------------|--------------|--|--|--|
| | Market | Retail Dollars | % Chg vs. PY | | | |
| 46 | San Francisco | \$2,819,666 | +21.6% | | | |
| 47 | Hartford/Springfield | \$1,345,756 | +20.7% | | | |
| 48 | Jacksonville | \$751,072 | +17.5% | | | |
| 49 | Tampa | \$1,680,536 | +17.5% | | | |
| 50 | Providence | \$334,205 | +1.3% | | | |