Selling to Schools

FARM TO SCHOOL (F2S)
Empowers children and their families to make informed food choices while strengthening the local economy and contributing to vibrant communities.

Why Farm to School (F2S)
• **Procurement:** Local foods are purchased, promoted and served in the cafeteria or as a snack or taste-test.
• **Education:** Students participate in educational activities related to agriculture, food, health or nutrition.

Benefits of Farm to School (F2S)
• F2S contacts can connect growers to school districts and coops.
• F2S contacts can assist growers in understanding their state and local distribution options.
• Schools can now legally procure local foods. *Definition of local is locally defined.*

Farm to School (F2S) Statistics

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<tr>
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<th>SY 2015</th>
<th>SY 2013</th>
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<tbody>
<tr>
<td>State with F2S</td>
<td>50 + DC</td>
<td>50 + DC</td>
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<tr>
<td>States with Supportive Programs</td>
<td>40</td>
<td>N/A</td>
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<tr>
<td>Schools with F2S: 42% of all schools</td>
<td>42,587</td>
<td>12,429</td>
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<td>Number of Students Reached</td>
<td>23.6 Million</td>
<td>5,746,400</td>
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<td>Number of Dollars Spent</td>
<td>789 Million</td>
<td>13 Million</td>
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How to Participate in Farm to School (F2S)
• Visit [www.farmtoschool.org/our-network](http://www.farmtoschool.org/our-network) for more information about The National Farm to School Network and to sign up in your local community.
• Reach out to your local district to learn about their programs by:
  • Visiting their website to see what programs are being promoted.
  • Email directors to request an appointment to introduce yourself and to explore potential partnerships.
  • Inquiring if school gardens are interested in a mushroom growing kit.

Available Resources
The Mushroom Council has a variety of materials available that are specifically designed for School Nutrition, including a Harvest of the Month kit. Growers are encouraged to distribute and share these materials with:
- The State contacts
- Your school distributors
- With schools and coops


For additional Mushrooms In Schools resources please visit [www.mushroomsinschools.com](http://www.mushroomsinschools.com) or contact Katie Preis: [kathleen@mushroomcouncil.org](mailto:kathleen@mushroomcouncil.org)